



**Funded by  
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**TO BE PUBLISHED ONLINE**

### **CALL FOR EXPRESSION OF INTEREST**

(For submission of proposals for the conclusion of a project lease contract)

The Research Committee (Special Account for Research Funds) of Aristotle University of Thessaloniki (ELKE AUTH), in the framework of the project "SHIFT HUB - SMART HEALTH INNOVATION & FUTURE TECHNOLOGIES HUB" funded under Horizon 2021-2027, with Academic Head Prof. Panagiotis Bamidis, invites candidates to submit proposals for three (3) positions as described below, through the award of a project contract, starting from the signing of the contract until 31/12/2025 and with a total anticipated remuneration 75.000 € (VAT and taxes included).

The contracts can be extended in case of extension of the project, until the new end date and within the approved limits of its budget.

### **1 person / University Graduate in economics /until 31-10-2025 / up to €15,000.00**

#### **1. Project Description (A)**

SHIFT-HUB aims to create a pan-European Smart Health Innovation Hub by bringing together a rich network of interdisciplinary stakeholders across all dimensions of the quadruple helix, with the mission to facilitate development, ensure promotion and promote adoption of smart health technologies and services (Smart Health technologies and services).

The selected partner will deal with, but not limited to:

- Development of the project's business plan
- Study and implementation of the business and financial model of SHIFT-HUB and formulation of the value propositions for each target group, as well as the revenue and financial structures to ensure the utilization of the services offered and the sustainability of the framework after the end of the project .
- Study and creation of a framework for cross-border cooperation in the field of Smart Health through the assurance of collaborations, the study of alignment of actions with the strategies of regions and public organizations

- Representing the project community and contributing to standardization efforts by promoting solutions to community members
- Co-design to accelerate the development and adoption of smart health ecosystem solutions (Smart Health community)
- Search and support for Smart Health community funding access
- Development of cross-border cooperation between partners and stakeholders, through exploitation of regional and pan-European initiatives

The above object will be implemented within the framework of the following Work Packages (WP):  
WP6 Exploitation, uptake and sustainability

## 2. Required Qualifications

- Degree of University Education (PE) in Economics
- Research\* experience of 3 months related to the implementation of pilot tests in the field of Health
- 3 months research\* experience related to the implementation of plans for cross-border cooperation and/or the creation of a plan for the utilization of research project results, publicity
- Good knowledge of the English language (B2)

## 3. Additional Qualifications

- Research\* experience in co-design processes, in the development of sustainability plans, in the creation of an implementation plan (action plan)
- Additional research\* experience in creating a plan for publicity and utilization of research project results
- Additional knowledge of the English language

## 4. Qualifications Assessment

	ΠΡΟΣΩΝ – ΚΡΙΤΗΡΙΟ	ΜΟΝΑΔΕΣ ΒΑΘΜΟΛΟΓΗΣΗΣ (Ερευνητικό Προσωπικό)
1	Experience (per month) - 78 months max Note: only months beyond the Required Experience are graded	7 (per month)
2a	English Foreign language (Level C2)	50
2b	English Foreign language (Level C1)	70

**All the qualifications listed above are in relevance with the project requirements and objectives.**

**1 person / Master's Degree Holder Graduate of health sciences / until 30-06-2025/ up to €30,000.00**

## 1. Project Description (B)

SHIFT-HUB aims to create a pan-European Smart Health Innovation Hub by bringing together a rich network of interdisciplinary stakeholders across all dimensions of the quadruple helix, with the mission to facilitate development, ensure promotion and promote adoption of smart health technologies and services (Smart Health technologies and services).

The selected partner will deal with, but not limited to:

- Search, identify, test and evaluate Smart Health technologies that meet community, ecosystem and market demands and needs to capitalize on opportunities and opportunities.
- Development of educational activities related to Smart Health digital solutions with the aim of raising awareness among patients and citizens, their participation in and provoking behavior change that will lead to improved prevention and more effective self-management of diseases.
- Development of an electronic gamified learning application (E-learning gamified Smart Health app)

The above object will be implemented within the framework of the following Work Packages (WP):

- WP5 Stakeholder Engagement and Community Management

## 2. Required Qualifications

- University Education Degree (PE) in Positive Sciences
- Master's Degree in University Education (PE) in Health Sciences
- Research\* experience of 3 months in the utilization of Smart Health technologies
- Research\* experience of 3 months in the development of gamified learning educational activities
- Good knowledge of the English language (B2)

## 3. Additional Qualifications

- Additional research\* experience in the utilization of Smart Health technologies
- Additional research\* experience in the development of gamified learning educational activities
- Additional knowledge of the English language

## 4. Qualifications Assessment

	ΠΡΟΣΟΝ – ΚΡΙΤΗΡΙΟ	ΜΟΝΑΔΕΣ ΒΑΘΜΟΛΟΓΗΣΗΣ (Ερευνητικό Προσωπικό)
1	Experience (per month) - 78 months max Note: only months beyond the Required Experience are graded	7 (per month)
2a	English Foreign language (Level C1)	50
2b	English Foreign language (Level C2)	70

**All the qualifications listed above are in relevance with the project requirements and objectives.**

**1 person / Master's Degree Holder Graduate of social and human studies / up to €30,000.00 / until 31-12-2025**

## 1. Project Description (C)

SHIFT-HUB aims to create a pan-European Smart Health Innovation Hub by bringing together a rich network of interdisciplinary stakeholders across all dimensions of the quadruple helix, with the mission to facilitate development, ensure promotion and promote adoption of smart health technologies and services (Smart Health technologies and services).

The selected partner will deal with, but not limited to:

- The research and study of quadruple helix members and their socio-economic and humanitarian needs, in order to contribute to the development of a broad social group (community) that will participate in the adoption of smart health services by integrating the integration of networking and matching, identifying partners and support for public procurement, guidance on access to finance, research infrastructure and scientific expertise.
- Study of cultural, social and economic interactions of the members of the quadruple helix to create a dialogue that will contribute to the development of innovation dynamics. Analysis of the effect of group and individual identities on strategic innovation ecosystem formation.
- The creation of focus groups in the area of the Smart Health community, participation in the creation of the project's communication and dissemination plan, management of the project's community platform

The above object will be implemented within the framework of the following Work Packages (WP):

- WP2 Communication, dissemination and ecosystem building
- WP3 SHIFT-HUB service offer

## **2. Required Qualifications**

- Degree of University Education (PE) in Social and Humanities Studies
- Master's Degree in University Education (ME) in Social and Humanities
- Demonstrated knowledge in the anthropological study of social/cultural systems and international interactions  
*Note: The knowledge is documented with a relevant certificate or with a relevant degree/diploma/doctoral thesis/dissertation or with relevant courses of the study cycle (analytical grade and if the correlation is not immediately apparent from the title of the course, the analytical grade should also be accompanied by the course description in the Study Guide) or by teaching relevant courses (institution certificate and/or contract).*
- Good knowledge of the English language (B2)

## **3. Additional Qualifications**

- Proven knowledge in studying the impact of group and individual identities on ecosystem formation  
*Note: The knowledge is documented with a relevant certificate or with a relevant degree/diploma/doctoral thesis/dissertation or with relevant courses of the study cycle (analytical grade and if the correlation is not immediately apparent from the title of the course, the analytical grade should also be accompanied by the course description in the Study Guide) or by teaching relevant courses (institution certificate and/or contract).*
- Additional knowledge of the English language
- Knowledge of French or Spanish

In the case of knowledge of more than one of the above languages, the one with the highest level of knowledge is selected for grading.

#### 4. Qualifications Assessment

	ΠΡΟΣΩΝ – ΚΡΙΤΗΡΙΟ	ΜΟΝΑΔΕΣ ΒΑΘΜΟΛΟΓΗΣΗΣ (Ερευνητικό Προσωπικό)
1	Proven knowledge in studying the impact of group and individual identities on ecosystem formation	≤ 50  (10 scale)
2a	English Foreign language (Level C1)	50
2b	English Foreign language (Level C2)	70
3a	French of Spanish Foreign language (Level B2)	30
3b	French of Spanish Foreign language (Level C1)	50
3c	French of Spanish Foreign language (Level C2)	70

**All the qualifications listed above are in relevance with the project requirements and objectives.**

#### **Required Documents:**

1. Submission of Proposal - Statement (see appendix)
2. Detailed table data for the proof of experience, if needed (see appendix)
3. Detailed Curriculum Vitae
4. Copies of the Degrees (Note: In case the specialization / direction do not result from the Degree, the Detailed Score should be attached. In cases where the degree is a grading criterion and is not indicated in the copy of the degree then the detailed score is submitted additionally)
5. Copies of certificates and certifications of previous service, as well as any other document that will certify the information mentioned in the CV and which are related to the Required or Additional qualifications-criteria of this call for expression of interest.
6. Copy of certificate of military stats or discharge papers / Copy of deferral of enlistment (for male candidates)

#### **\* Proof of Professional Experience:**

A. For professional experience in the private sector

Certificate from the relevant insurance company is required. If the certification of the insurance company does not show the specialized experience, it is required to present a contract or service voucher that covers the duration of the specialized experience.

B. For professional experience in the public sector

Certificate of the employer and / or contract with the employer, proving the period and the object of employment is required.

#### **\*\* Proof of Research Experience:**

Research or participation in research centers or programs can be counted as experience time provided that the proposal includes: certificate of the employer proving the period of employment, the subject of employment, the title and the Academic Head for each research program or project. If the object of the project does not result from the above then a relevant certification from the Academic Head is required for each research program, in which the object of the research will be mentioned.

All the above concerning the experience apply if the candidates during their participation held the required basic qualification or the required professional license or other professional license or certificate.

Male candidates must have fulfilled their military obligations or have been legally discharged from them or have been deferred for the entire duration of the project. In case the time for which a deferral of enlistment has been received does not cover in its entirety the duration of the project, ELKE AUTH is obliged to terminate the respective contract at the expiration time of the above deferral. Both the contractor of the Special Account and the Academic Head Officer of the project are obliged to immediately inform ELKE AUTH one (1) month before the end of the deferral.

Proposals and required documents should be submitted either via e-mail to [trontsiu@auth.gr](mailto:trontsiu@auth.gr) or in person or by post to the following address Secretariat of the Department of Medicine, AUTH Campus, 54124, Thessaloniki, within hours 10.00-14.00 no later than **16/10/2023 at 14.00**. Proposals will be attributed a reference number from the Secretariat of the Department of the Academic Head of the project.

This Invitation will be published on the website of ELKE AUTH <https://rc.auth.gr/proskliseis-gia-apasholisi-se-erga> and on the website of "Diavgeia".

For more information and questions regarding the position, candidates may refer to **00302310-999237** For information on the proposal submission process candidates may contact ELKE AUTH at **00302310-994022,4082,4052**.

Submitted proposals will be evaluated by a three-member Evaluation Committee based on the requirements/provisions of the call.

The candidate who wishes to submit an objection to the result (Decision for Approval of Results) is entitled to recourse either via e-mail to [prosk@rc.auth.gr](mailto:prosk@rc.auth.gr) or in person or by post to the Special Account of Research Authorities of the Aristotle University of Thessaloniki (Research Committee AUTH, 1st floor, Office 101 - 3rd September Str., University Campus 546 36, Thessaloniki, Greece) within five (5) days from the day following the posting of the Decision for Approval of Results on the website of ELKE AUTH and Diavgeia. The candidate has the obligation to be informed about the posting of the results from the website of ELKE <https://rc.auth.gr/proskliseis-gia-apasholisi-se-erga> in the online posting of this call for expression of interest in Diavgeia. Candidates are entitled to access the data of the individual proposal file and the assessment and evaluation papers of their own and of their other co-candidates, upon written request within five (5) days of the day following announcement of the results on the website of Diavgeia and under the conditions of articles 5 of Law 2690/1999, 42 of Law 4624 / 2019 and 6 par. 1 lit. f of the GCC (EU 2016/679).

ELKE AUTH takes all appropriate measures for the protection of personal data during the evaluation process and it is strongly recommended that you read about the data protection policy and your rights on the AUTH website <https://www.auth.gr/gdpr>.

## EVALUATION PROCEDURE – OTHER CONDITIONS

1. From all the proposals submitted according to the above specifications, the one that best meets the project's requirements will be selected and awarded a work contract on the basis of contractual freedom.
2. Only proposals / objections that will be received by the set date and time will be considered. In the case of postal submission, the deadline is judged on the basis of the date mentioned in the shipping file, provided that it will be received by ELKE AUTH no later than the announcement of the results. ELKE AUTH bears no responsibility for the content of the candidacy files that will be sent.
3. Changes to the proposals (replacements, corrections or submission of additional documents) are not allowed after the expiration of the deadline.
4. Any diplomas of higher education (undergraduate, postgraduate and doctoral) which are included in the Required or Additional Qualification and have been awarded by institutions abroad, must be accompanied by certificates of recognition by the Hellenic National Academic Recognition and Information Center (Hellenic NARIC). In case the diplomas mentioned above have not been recognized during the submission of the proposal, the relevant application for recognition by NARIC can be submitted. It is pointed out, however, that a contract cannot be concluded without the submission of the recognition of the academic titles by NARIC. In any case, ELKE AUTH reserves the right and discretion, depending on the needs of each research project and especially the time of its implementation, to finally contract with the next candidate that holds such certificates. In addition, when the call for expression of interest stipulates a grading/points scale of the degree, it is required to submit a certificate of the equivalent degree grade issued by NARIC. In the case that, all certificates for the recognition of a degree are provided but the certificate of the equivalent degree grade by NARIC is not submitted, the candidate's proposal will be accepted but no points for the degree will be awarded.
5. In case the diplomas of higher education have been awarded by institutions in Greece and the call requires a grading /points scale of the degree, it is required that the grade is indicated in the presented degree. If the grade is not indicated in the degree, then the detailed course score is presented. In case the degree does not indicate the grade and a detailed course score has not been submitted, the proposal of the interested person is not rejected, but the specific required qualification is not graded.
6. It is pointed out that the procedure for submitting proposals for the conclusion of a project lease contract is not competitive, while the selection of a contractor has the character of accepting the proposal and not "recruitment". The evaluation process will be completed by compiling a ranking list and / or a list of excluded, while those selected will be notified individually. In case of a tie, the proposal of the interested person is selected in order a) with the longest experience, b) with the highest bachelor's degree mark, c) with the highest master's degree mark.
7. The proposal that is first in the ranking table and has the highest score in all the scoring criteria will be the one that will be selected. In case of obstruction of the person who submitted it, the next proposal is selected until the ranking order is exhausted.
8. Any submitted proposal that does not meet the criteria of the call of the expression of interest will not be examined any further and will be automatically rejected.
9. Throughout the duration of the project, it is possible that the selected candidate(s) may be replaced, if necessary, by other candidate(s) of the present call and in accordance with the ranking list.
10. The contract may be extended without restriction, following a decision of the competent body of ELKE AUTH and if the required budget of the project allows it, without a new invitation, until the end date of the project (and in case of extension of the project until its new end date).
11. ELKE AUTH does not undertake any commitment to conclude a contract, as it is left to its full discretion to conclude or not contracts, as well as their number, excluding any claim of the interested parties.
12. The project assignment will take place in accordance with the provisions of the Program Implementation Guide.
13. The knowledge of foreign languages is certified in accordance with the provisions of the Presidential Decree 85/2022 "Determining the qualifications for appointment to positions of public sector" (A'232/17.12.2022), especially according to the articles 10, 14 par. 3 and 15 par. 7.
14. Foreign documents must be accompanied by photocopies of their official translation into the Greek language except for English, French, German, Italian and Spanish language certificates which, if they meet the conditions of the P.D. 85/2022, are accepted without requiring their translation.
15. For candidates, computer skills shall be certified according to the Presidential Decree 85/2022 "Determining the qualifications for appointment to positions of public sector" (A'232/17.12.2022), especially according to the article 9.
16. It should be noted that the project assignment to candidates employed in the Public Sector, in Public and Private Bodies, etc. is subject to the provisions of paragraph 14 of Article 12 of YAKED 110427/EYTHY1020/01.11.2016

The President of the Research Committee

Professor Efstratios Stylianidis  
Vice Rector Research and Lifelong Learning

**SUBMISSION OF PROPOSAL - STATEMENT\***  
(with consequences of law on false/inaccurate statement)

Mobile phone: ..... E-mail: ..... VAT number: .....

**Please note in this proposal - statement and outside of the postal file the following**

**(To be completed by the candidate):**

1. The protocol number of this call

2. The code of project object you would like to participate (A,B,C)

I affirm that the information given in  
this proposal - statement is accurate and true

**SIGNATURE**

Date : \_\_\_/\_\_\_/\_\_\_\_\_

Find attached : 1.  
2.

*\*Incomplete filling of the proposal – statement constitutes a criterion for exclusion*



**DETAILED TABLE DATA FOR PROOF OF EXPERIENCE**

(The person concerned records all relevant experience to the subject of the call **if required**)

a/ a	From	To	(a)	(b)	Institution of Employment - Employer	Employer Category <sup>(1)</sup>	Task of Employment
			Months of Employment	Days of Employment			

**TOTAL** ..... **GENERAL TOTAL MONTHS OF EXPERIENCE** <sup>(2)</sup>

**(1)** Complete as appropriate with 'PR' or 'PU' depending on the category of the Employment Office, where PR: Private sector, individuals or private legal entities (corporations, etc.) • PU: Public sector, government agencies or public entities or local authorities of first and second degree or private entities in the public sector of par. 1 of Art. 14 of Law. 2190/1994 as in force or bodies of par. 3 of Art. 1 of Law. 2527/1997. In the case of self-employed, complete with the indication "SE".

**(2)** Complete the GENERAL TOTAL MONTHS OF EXPERIENCE. When, in Column (b) shows experience, the total days of employment divided by 25 (if the experience has been calculated as the number of wages) or by 30 (if the experience has been calculated as the period from the start day until the expiration date of employment) and the resulting integer is added to the total months of employment of the column (a).

